

# Numerics Impact Questionnaire | Acquirer/Acquirer Processor



The International Organization for Standardization has revised ISO/IEC 7812-1, Identification cards – Identification of issuers – Part 1: Numbering system, to expand the Issuer Identification Number (IIN), also referred to as the issuing BIN, to an eight-digit numeric value from the current six digits.

Since 2015, Visa has communicated with its clients on this industry change which is effective as of April 2022. Given the fundamental importance of the BIN to the payments ecosystem, changes extend well beyond VisaNet to impact the proprietary processing and downstream systems used by its processors, acquirers and issuers. Visa strongly advises its clients to conduct an impact assessment across their internal systems and processes, as well as with their vendors and clients.

Based on input from payments industry experts as well as globally representative clients, the following is a set of questions that can be used to support impact assessments and the identification of potential impact areas. After the assessment is conducted, clients can leverage the findings to develop their plan, estimate the effort required, and implement and test the required changes.

Note: These questions are not a comprehensive view of all potential numerics impacts in any single organization. It is meant to serve as an informed starting point. Each client should perform a comprehensive internal impact assessment customized to their unique needs.

#### **Directions**

- 1. Save this PDF to your PC.
- 2. Open the PDF from your PC and type your answers into text boxes under the questions.
- 3. Save the PDF before closing to save changes.
- 4. Use the menu on the left side of the screen to access different Capability sections.
- 5. Use page arrows in the bottom right of the screen to move forward and back through a Capability.





Capabilities Menu	Questionnaire
Numerics Program Management  Transaction Processing  ATM  Merchant Point of Sale (POS)	Numerics Program Management  Program Management  1. Has a formal Numerics program structure been established? Does the program have executive sponsorship? Budget approval?
Merchant Servicing & Disputes  Fraud Management  Data Warehousing  PCI DSS & Risk Management	2. Has broad internal outreach been conducted to identify stakeholders across technology, lines of business and functional areas (e.g., finance, risk, etc.)?
	3. What is the approach for end-to-end testing (including third parties)? Training?
	4. For clients operating in multiple geographies, does the program structure and approach reflect regional differences?



Capabilities Menu	Questionnaire
Numerics Program Management  Transaction Processing  ATM  Merchant Point of Sale (POS)  Merchant Servicing &	Numerics Program Management Numerics Awareness  1. Are all internal stakeholders aware of the new Numerics standard and the readiness timeline?
Disputes  Fraud Management  Data Warehousing  PCI DSS & Risk Management	2. Is the issuing BIN referred to by any other terms across the organization, such as systems, process documentation, or other business usage?
	3. What is the approach to engaging with third parties (processors, vendors, clients) to understand Numerics impacts to their systems, processes, and data?



Capabilities Menu	Questionnaire
Numerics Program Management  Transaction Processing  ATM	Numerics Program Management Third Party Communication 2. What is the communication plan for all clients?
Merchant Point of Sale (POS)  Merchant Servicing & Disputes  Fraud Management	
Data Warehousing PCI DSS & Risk Management	3. What is the approach to understanding clients' readiness for the Numerics changes?
	4. What is the approach to understanding (and validating if necessary) vendor readiness for the Numerics changes?



Capabilities Menu	Questionnaire
Numerics Program Management  Transaction Processing  ATM	Transaction Processing  1. How is issuing BIN used across the transaction processing lifecycle (authorization, clearing, settlement, transaction accounting, reconciliation)?
Merchant Point of Sale (POS)  Merchant Servicing &  Disputes	
PCI DSS & Risk Management	2. Do the authorization and transaction risk processing business rules include issuing BIN?
	<ul> <li>4. What tables are used in transaction processing today? Are there any impacts to the tables used due to issuing BIN expansion to eight-digits? For example:</li> <li>Routing: Are Visa-supplied network-specific routing tables (e.g., Visa Plus, Interlink) used?</li> <li>Clearing: Is Visa-supplied account range definition (ARDEF) table via Edit Package used?</li> <li>Are any proprietary or third-party supplied BIN tables used?</li> </ul>



Capabilities Menu	Questionnaire
Numerics Program	Transaction Processing
<u>Management</u>	4. Is issuing BIN used to identify:
<u>Transaction Processing</u>	Limited acceptance (credit, debit)?
ATM	<ul> <li>Prepaid cards, purchasing cards (p-card), flex spending account (FSA) cards, fleet / petrol cards, U.S. General Services Administration (GSA) cards, others?</li> </ul>
Merchant Point of Sale (POS)	• Cashback?
Merchant Servicing &	<ul> <li>Installment payment qualification?</li> </ul>
<u>Disputes</u>	<ul> <li>Europe Only: Surcharging? Strong customer authentication (SCA) exemption determination?</li> </ul>
<u>Fraud Management</u>	<ul> <li>U.S. Only: U.S. General Services Administration (GSA) cards?</li> </ul>
<u>Data Warehousing</u>	
PCI DSS & Risk Management	
	5. Is the issuing BIN used in interchange reconciliation or reporting?



Capabilities Menu	Questionnaire
Numerics Program Management Transaction Processing	ATM 4. Is issuing BIN used to route ATM transactions?
ATM	
Merchant Point of Sale (POS)  Merchant Servicing &  Disputes	2. What tables are used in ATM transaction processing? Are there any impacts to the tables used due to issuing BIN expansion to eight-digits?
Fraud Management	
Data Warehousing. PCI DSS & Risk Management	
	3. Is issuing BIN used to identify on-us transactions?
	4. Is issuing BIN used to perform on-us services on not-on-us transactions (e.g., for special treatment)?



Capabilities Menu	Questionnaire
Numerics Program Management  Transaction Processing  ATM  Merchant Point of Sale (POS)  Merchant Servicing & Disputes  Fraud Management  Data Warehousing  PCI DSS & Risk Management	4. Have impacts to ATM terminal support been identified?  Software distribution  Transaction reporting  PIN change capabilities  Custom text and graphics  Foreign language screens  Voice enabled support



Capabilities Menu	Questionnaire
Numerics Program  Management  Transaction Processing	Merchant Point of Sale (POS)  1. Is POS terminal-level logic based on the issuing BIN?
ATM	
Merchant Point of Sale (POS)	
Merchant Servicing & Disputes	
Fraud Management	
Data Warehousing	
PCI DSS & Risk Management	2. Are issuing BINs "hardcoded" on POS terminals?
	3. Are BIN tables uploaded to POS terminals?
	4. Are POS terminals referencing issuing BIN tables hosted centrally via terminal
	5. Are BIN tables sent to merchants for their internal use?



Capabilities Menu	Questionnaire
Numerics Program  Management  Transaction Processing	Merchant Point of Sale (POS)  6. Are merchants procuring issuing BIN files for their internal use?
ATM  Merchant Point of Sale (POS)  Merchant Servicing &  Disputes	7. Are there any impacts to receipt requirements (e.g., is first-six used to identify issuers)?
Fraud Management  Data Warehousing  PCI DSS & Risk Management	
	8. Are there any impacts to merchant credit returns processes?



Capabilities Menu	Questionnaire
Numerics Program Management Transaction Processing	Merchant Servicing & Disputes  1. Is terminal or processing level logic for merchant offer, loyalty or reward programs or other promotions based on issuing BIN?
Merchant Point of Sale (POS)  Merchant Servicing & Disputes  Fraud Management  Data Warehousing	2. Are there any loyalty program impacts at merchant / co-brand level?
PCI DSS & Risk Management	<ul> <li>3. Are there any impacts to merchant credit returns processes?</li> <li>Search functionality: Can merchants search by issuing BIN?</li> <li>Screens: Is issuing BIN displayed on any screens (e.g., first-six of PAN)?</li> <li>Reporting: Is issuing BIN included in merchant reporting available for download on the self-service portal?</li> <li>Is there a business need to expand search functionality, screens, or reporting to display first-eight digits?</li> </ul>



Capabilities Menu	Questionnaire
Numerics Program  Management  Transaction Processing	Merchant Servicing & Disputes  4. Is issuing BIN included in merchant reporting sent to merchants directly?
Merchant Point of Sale (POS)  Merchant Servicing & Disputes  Fraud Management  Data Warehousing	<ul><li>5. Is the issuing BIN used in dispute management processes:</li><li>Issuer disputes?</li><li>Merchant-initiated disputes?</li></ul>
PCI DSS & Risk Management	
	6. Is issuing BIN used to identify transactions for dispute case routing?
	7. Is issuing BIN used in any other merchant servicing processes?



Capabilities Menu	Questionnaire
Numerics Program Management	Fraud Management  1. Has issuing BIN been used in:
<u>Transaction Processing</u>	Fraud detection tools (e.g., BIN and account range-based logic)?
ATM	Fraud monitoring and alerts?
Merchant Point of Sale (POS)	Fraud resolution processes?
Merchant Servicing & Disputes	
Fraud Management	
Data Warehousing	
PCI DSS & Risk Management	



Capabilities Menu	Questionnaire
Numerics Program  Management  Transaction Processing	Data Warehousing  1. Is the first six-digits of the PAN stored as a separate data element?
ATM  Marchard Point of Cala (POC)	
Merchant Point of Sale (POS)  Merchant Servicing &  Disputes	2. Where is the issuing BIN stored? Application data tables? Data warehouses (financial, operational, etc.)?
Fraud Management  Data Warehousing	
PCI DSS & Risk Management	
	3. Are data searches performed by issuing BIN?
	4. Is issuing BIN combined with any other numerics to create a separate data element that may be impacted by expansion to eight-digit BIN?



Capabilities Menu	Questionnaire
Numerics Program Management Transaction Processing	Data Warehousing  5. Is the issuing BIN stored as a data element in a master data management (MDM) solution?
ATM	
Merchant Point of Sale (POS)	
Merchant Servicing & Disputes	6. Is the issuing BIN stored or used in any other product processors (e.g., core banking system)?
Fraud Management	
Data Warehousing	
PCI DSS & Risk Management	
	<ul><li>7. Are issuing BINs used in any finance reports or as general ledger components?</li><li>8. Is the issuing BIN included in any data or reporting provided to third parties?</li></ul>



Capabilities Menu	Questionnaire
Numerics Program Management  Transaction Processing  ATM  Merchant Point of Sale (POS)  Merchant Servicing & Disputes  Fraud Management  Data Warehousing	PCI DSS & Risk Management  1. Are there any impacts to methods used to protect data to maintain PCI DSS compliance (e.g., truncation, encryption, tokenization)?
PCI DSS & Risk Management	2. Is the issuing BIN used in compliance management system and processes?
	3. Is the issuing BIN used in regulatory reporting?